



JONATHAN LOBERT

OLYMPIC MEDALLIST • CONSULTANT • AUTHOR • KEYNOTE SPEAKER

Executive & Team *Advisory*

Executives • Teams • Executive Committees

Working at the heart of decision-making, with rigour and discretion.

JONATHANLOBERT.COM



BACKGROUND

Jonathan Lobert

Olympic medalist at the London 2012 Games, two-time Olympian, two-time World Vice-Champion and European Champion, Jonathan Lobert dedicated more than twenty years to the pursuit of performance in one of the most demanding environments there is : Olympic sailing. A discipline where you decide alone, under uncertainty, against the best competitors in the world.

Throughout this journey, one conviction emerged : the greatest achievements are not always the result of individual talent. They are often born from the ability to learn, share and grow together. This reflection became a book, **"Sharing is Winning!"**, currently available in French from Éditions Eyrolles.

Holder of an Executive Master in General Management from emlyon business school, certified in executive coaching at Université Paris Dauphine, and holding a Master's in Civil Engineering from the Université de La Rochelle, Jonathan Lobert now works as a consultant in leadership, cooperation and collective performance, keynote speaker and advisor to executives and large organisations, in France and internationally.

Through his keynotes, training programmes and consulting assignments, he builds bridges between the lessons of elite sport and the challenges facing organisations: deciding under uncertainty, strengthening cooperation, building trust, improving interactions and creating the conditions for lasting performance.

In brief

Olympic medal at the London 2012 Games

Two-time Olympian : London 2012 & Rio 2016

Author published by Éditions Eyrolles

Executive Master in General Management – emlyon business school

Keynotes in French and English

Book



"Sharing is Winning!"

How sharing becomes a powerful accelerator of progress and collective performance.

(Currently available in French only)

Éditions Eyrolles

From competition *to cooperation*



It all starts with **the pursuit of performance**. For years, Jonathan Lobert competed against the world's best sailors under one relentless logic: to win, everyone guards their knowledge, their analyses and their discoveries.

Then came a realisation: **in this game, everyone hits a ceiling**. Progress slows, the same mistakes are repeated, and each person reinvents alone what others have already learned.

The turning point was counter-intuitive: **training with your competitors**, sharing your data, your experiences and your learning. Everyone then progresses faster than if they had stayed alone. Rivalry becomes learning, learning becomes cooperation.

It is this conviction that led Jonathan Lobert to **the Olympic medal at London 2012**, a conviction he now shares with executives and their teams **to strengthen cooperation, accelerate learning and create the conditions for lasting collective performance**.

« The greatest performances are not always the fruit of competition. They are often born from the ability to learn, share and grow together. »

What they say

« His guidance helped us evolve the way our leadership teams operate. I particularly valued his ability to listen and the relevance of his insights. »

SALES DIRECTOR
BANKING GROUP

« Jonathan guided our collective thinking with great effectiveness. These sessions helped us clarify our priorities, strengthen our shared vision and lay the foundations for more aligned collaboration. »

HR DIRECTOR
BANKING GROUP

Different *dynamics*

Depending on your priorities, the work may focus on your **leadership, your team dynamics or the effectiveness of your executive committee**. These three levels can be combined within the same engagement.

01 EXECUTIVE LEADERSHIP INDIVIDUAL ADVISORY

You

A rigorous and strictly confidential space to **refine your leadership, challenge your decisions** and maintain clarity when it matters most.

WHAT YOU GAIN

Clearer decisions, greater awareness of your blind spots and **stronger leadership** in decisive moments.

02 COLLECTIVE PERFORMANCE TEAM ADVISORY

Your team

Working with your team to **raise the quality of dialogue, clarify roles** and build **genuine alignment** around your priorities.

WHAT THE TEAM GAINS

A team that **makes better decisions**, collaborates more effectively and **shares a common vision**.

03 EXECUTIVE COMMITTEE EXECUTIVE COMMITTEE ADVISORY

At the heart of your executive team

Working within your executive committee to **structure dialogue, surface tensions** and strengthen the **quality of decision-making**.

WHAT THE COMMITTEE GAINS

More candid debate, stronger decisions and a **more effective executive committee**.

These levels are often combined within the same engagement. An initial conversation helps identify the most relevant starting point.

01 Executive Leadership

INDIVIDUAL & CONFIDENTIAL ADVISORY

« At certain moments, *making decisions alone is no longer enough.* »

As responsibilities grow, decisions carry greater weight, and **leadership can become increasingly isolating**. This advisory work provides **space to step back and reflect**, helping you clarify your decisions, **maintain clarity and strengthen your leadership over time**.

THE ADVISORY PROCESS

Individual sessions built around your real-life situations.

A trusted partner who **questions, challenges and brings perspective**, without making decisions for you.

Absolute confidentiality, creating the conditions for open and candid dialogue.

WHAT YOU GAIN

Greater **clarity** in your most consequential decisions.

A stronger, **more confident leadership presence**.

Strategic perspective to distinguish what truly matters from the noise of everyday demands.

HOW IT WORKS

WHO IT'S FOR

CEOs, Executive Committee members and senior executives.

FORMAT

In person or online.

ONE SESSION

Approximately 90 minutes.

FREQUENCY

One session every 2 to 3 weeks.

DURATION

A programme tailored to your priorities.

LANGUAGES

English or French.

« A rigorous framework. An approach *tailored to your reality.* »

02 Collective Performance

ADVISORY AT THE HEART OF TEAM DYNAMICS

« Collaboration cannot be imposed. *It must be built.* »

A team **is more than the sum of its individual talents**. Its performance depends on the quality of its **interactions, trust** and its ability to **make decisions together**. The focus here is on the team itself — **its dynamics and ways of working**.

WORKING WITH THE TEAM

Team sessions built around real situations the team is facing.

Individual conversations beforehand, when useful to better understand the dynamics at play.

A **shared language** that can be used in day-to-day interactions.

WHAT THE TEAM GAINS

More effective and accountable collaboration.

Clearer roles, stronger mutual understanding and **faster decision-making.**

Sustainable ways of working, embedded in everyday practice.

HOW IT WORKS

WHO IT'S FOR

Teams, typically 5 to 15 people.

FORMAT

In-person team sessions, with online follow-ups.

ONE SESSION

Half-day or full-day, depending on the objective.

FREQUENCY

One session every 3 to 6 weeks.

DURATION

A 3 to 6 month programme.

LANGUAGES

English or French.

« A rigorous framework. An approach *tailored to your reality.* »

03 Executive Committee

ADVISORY AT THE HEART OF STRATEGIC DECISION-MAKING

« The quality of governance is revealed *in the decisions it produces.* »

An executive committee **is more than the sum of individual expertise**. Its value lies in the **quality of its decisions**, the strength of its judgement and its ability to move forward in alignment. The focus of the advisory work is **how the committee itself operates**.

WORKING WITH YOUR COMMITTEE

Executive Committee sessions focused on the decisions you are actually facing.

One-to-one conversations with the CEO and, where useful, individual discussions with committee members.

Work grounded in real situations, with the aim of enabling **stronger decision-making**.

WHAT THE COMMITTEE GAINS

More rigorous debate and stronger decisions.

More effective ways of working, with responsibilities more clearly shared.

Governance that becomes a **sustainable advantage**.

HOW IT WORKS

WHO IT'S FOR

The Executive Committee and its CEO.

FORMAT

In-person sessions with the committee, with CEO conversations in person or online.

ONE SESSION

Half-day, integrated into the committee's regular schedule.

FREQUENCY

Aligned with the committee's calendar, typically monthly or quarterly.

DURATION

From a few months to an annual advisory partnership.

LANGUAGES

English or French.

« A rigorous framework. An approach *tailored to your reality.* »

REFERENCES

They trust us

L'ORÉAL



« His presence on stage captivated our audience and enriched our event in a significant way. His inspiring talk and illuminating perspectives truly made a mark on our audience, making him a real asset. »

Mylene Candellato
EVENTS MANAGER



KEYNOTES IN FRENCH &
ENGLISH



NATIONAL & INTERNATIONAL
AVAILABILITY

A four-stage *approach*

Each intervention can be a starting point for a broader approach. These four stages can be combined according to your priorities to create lasting impact on **leadership and collective performance**.

01

INSPIRE

Keynotes

Create a shift in perspective

A signature keynote to inspire leaders, engage teams and open up new perspectives.

« Sharing is winning ! »

Bespoke topics

02

EXPERIENCE

Immersive Experiences

Learn through action

Place teams in real-life situations to reveal decision-making, collaboration and performance under pressure.

Two immersive experiences

03

TRANSFORM

Executive & Team Advisory

Create lasting transformation

Long-term individual or team advisory to embed new ways of working.

Executive Leadership

Collective Performance

Executive Committee

YOU ARE HERE

04

DÉVELOP

Masterclass

Build lasting capabilities

Four masterclasses designed to build key capabilities that can be applied directly in day-to-day work.

Collaboration

Decision-Making

Feedback

Energy

Every intervention is a starting point within the same broader approach.

EXPLORE THE APPROACH

jonathanlobert.com

DISCUSS YOUR CONTEXT

calendly.com/jonathanlobert/



BOOK A CALL

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The decisions that matter are prepared, challenged and shared.

Creating change, together.

